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News Release

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FMC Corporation Offering Early Rebates & Free Resources to Pest Control Professionals

PHILADELPHIA, April 13, 2020 – FMC Professional Solutions is accelerating the issue of rebate checks to end users enrolled in the [FMC True Champions](#) program. Pest control operators who earned rebates for participating in the 2019 FMC True Champions Program, can now expect to receive their full rebate checks by May 30, 2020 instead of June 30. In addition, FMC will extend 90-day terms on all agency SKUs in an effort to assist end-user customers in response to the business challenges from the COVID-19 outbreak. “Over the past several weeks, the team at FMC has worked closely with our end-user professionals across the country to gain insights on how we can help during these challenging times,” said Sam Pass, pest control market manager. “We heard about stress stemming from cash flow, limited staff, and the lack of resources. FMC has a sincere commitment to our customers and wants to proactively assist in a timely manner.” In addition, FMC will offer additional Business Building Solutions and educational business content at no charge to help end users learn innovative ways to market their business.

FMC True Champions

The FMC True Champions an end user loyalty program for pest control operators, golf course superintendents, turf managers, and lawn care operators. It is built upon three pillars, Product Rewards, Business Building Solutions, and Industry Commitment that support industry initiatives and associations like NMPA and RISE. This depth of industry commitment by FMC includes increased investments in these causes and, to support those efforts, annual contributions based on purchases made by True Champions members.

About FMC

FMC Corporation, an agricultural sciences company, provides innovative solutions to customers around the world with a robust product portfolio fueled by a market-driven discovery and development pipeline in crop protection, plant health and professional pest and turf management. FMC Corporation employs approximately 6,400 employees around the globe. To learn more, please visit fmc.com.

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